



UNITED
GRAIN
COMPANY



“World’s grain traders policies”

OZK is the only Russian infrastructure company with the State participation on the agricultural market



720

thousand tonnes

Storage capacity on **9** elevators



490

thousand tonnes

Processing capacity of **3** enterprises per year



7,8

million tonnes

2 ports transfer capacity per year



1 585

Hopper wagons fleet



OZK Group has extensive experience on the Turkish market

Starting 2016/17 agricultural season OZK Group's export to Turkey exceeded 1 mln tonnes of grain.

OZK Group - participant in tenders by Turkish Grain Board (TMO).

2019 - deals with TMO for the wheat supply valued at **RUB 2 billion** (156,000 tonnes).

March 2022 - a deal for the wheat supply valued at **RUB 1.2 billion** (25,000 tonnes).



TRANSACTIONS IN RUBLES



EXPORT SUPPLIES ON BARTER BASIS

Consolidated applications allows to:

- provide a **lower price** for a larger volume
- **reduce logistics costs.**



CONSOLIDATED APPLICATIONS



We invite Turkish millers to visit our processing plants for experience exchange.

Exchange auctions for grain of the OZK Group

Starting August 2021, the OZK Group initiated **the exchange auctions** for the **purchase of wheat**

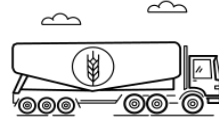
Managed by **National Commodity Exchange**



Basis asset:
milling wheat 4th grade,
protein min 12,5%



Rail and auto
deliveries



Purchased **900,000 tonnes of wheat** worth **\$240 million**

May 18th 2022 – the **National Exchange Price Index** for Russian wheat on CPT Novorossiysk was officially published.

Goals



Formation of the
Russian stock index



Providing the own **price risk
management tools**



Substitution of **foreign
exchanges**

OZK Group's agent in Turkey

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